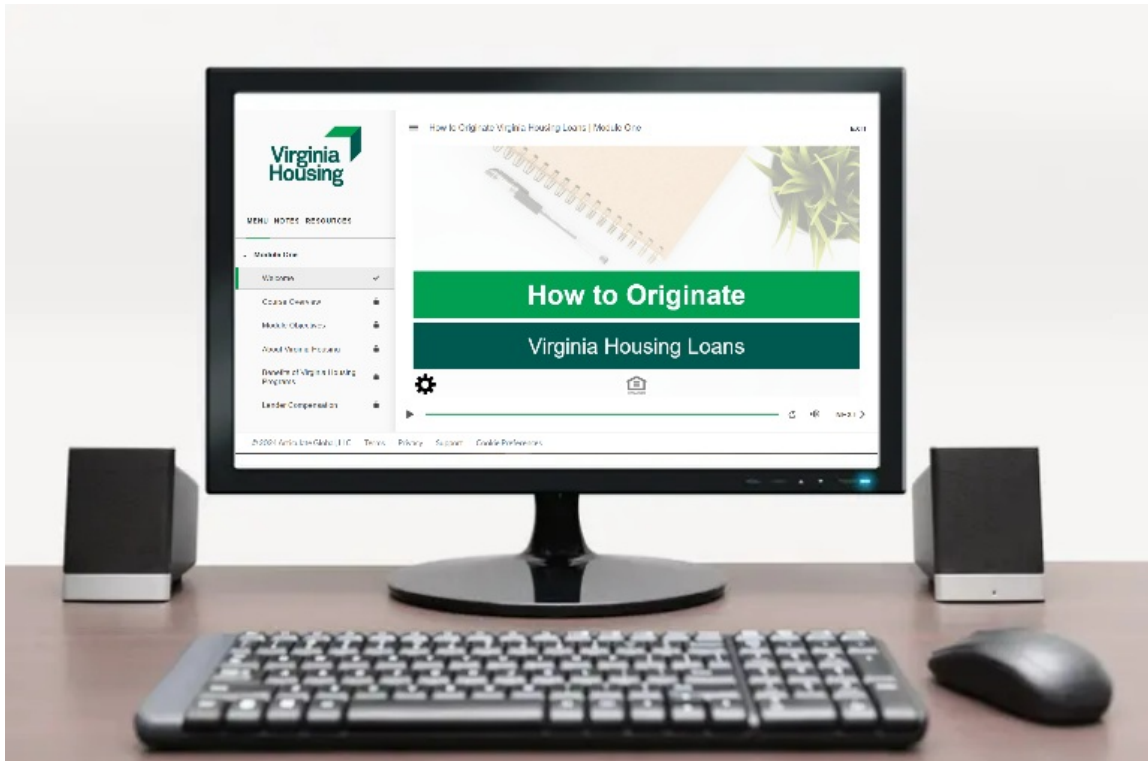


## New On-demand Training for Loan Originators!



Virginia Housing is thrilled to announce the launch of a new on-demand training course designed specifically for our valued lender partners!

**This free, self-paced training covers essential topics such as Virginia Housing's origination requirements, eligibility criteria, available programs, and effective strategies for promoting them.** The on-demand format allows approved loan originators to complete the course at their convenience without the need to attend a live webinar.

The course is interactive and engaging, featuring knowledge checks throughout and a final assessment at the end of each section. Upon successful completion, participants will receive a certificate as recognition of their achievement.

[Click here for Virginia Housing's Partner Education Portal](#)

After entering the portal, simply use the search bar to type

## How to Originate Virginia Housing Loans.

Need assistance signing up? We can help with [step by step instructions](#).

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Moving forward, we are making the on-demand training a mandatory requirement for all loan originators who have never used our programs or who haven't closed a Virginia Housing loan after December 31, 2023. The loan originator [live webinars](#) will be reserved for refresher training, though you are also welcome to take the on-demand course as a refresher if you prefer!



Looking ahead, Virginia Housing plans to expand our on-demand training offerings, with future courses covering topics such as how to lock loans within our system.

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We're excited to offer this flexible learning option and look forward to supporting you in successfully originating Virginia Housing loans!

Also, don't forget that Virginia Housing offers additional on-demand courses in the portal, including:



- [How to be a Virginia Housing Underwriter and Processor](#)
  - [How to be a Virginia Housing Closer](#)
  - [How to be a Virginia Housing Shipper](#)
  - [How to be a Virginia Housing Post-closer](#)
- 

**Questions?** Contact your Business Development Officer.

Email Gigi Houchins

Email Regina Pinkney

Email Joni Moncure

Email Frank Webster

**We believe in the power of home to grow thriving communities across Virginia, and we thank you for being part of our mission for over 50 years.**

**Stay connected and in the know**



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The information contained herein (including but not limited to any description of Virginia Housing and its lending programs and products, eligibility criteria, interest rates, fees and all other loan terms) is subject to change without notice.



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